

CORPORATE PROFILE

CAPABILITY

Northpower's expertise is highly regarded, immensely diverse and well recognised within the electricity and communications sectors in Australia, New Zealand and the Pacific Islands. Northpower works with a number of the largest asset owners across the region.

We focus on understanding our customers' requirements and delivering solutions that exceed their expectations.

SAFETY:

Safety underpins everything Northpower does, from the boardroom to the field, with an ethos of never compromising on safety.

DISTRIBUTION NETWORKS:

An integrated service for all electrical distribution requirements, including asset maintenance, fault repair and restoration, design, build, installation and upgrades to existing systems.

TRANSMISSION:

Construction, maintenance and management of transmission networks with some of Australasia's largest and most successful networks.

TELECOMMUNICATIONS:

Northpower has partnered with the New Zealand Government to build one of New Zealand's first UFB fibre networks. Northpower Communications team specialise in the design, installation operations and maintenance of fibre optic networks delivering high speed broadband.

INDUSTRIAL AND COMMERCIAL:

A turnkey solution provider for design, construction, installation and commissioning of electrical services, data solutions, lighting systems, plus proven ongoing asset management and maintenance expertise.

DESIGN AND ENGINEERING:

The Major Project Team deliver innovative, tailored design and engineering solutions covering all aspects of electrical and telecommunication networks throughout New Zealand, Australia and the Pacific Islands.

Check out our work at:
www.northpower.com



Northpower Limited is proudly New Zealand owned and is the multi- utility service provider of choice to some of New Zealand's largest electrical transmission, distribution and communications sectors.

With a history steeped in community, innovation, engineering expertise, award winning safety initiatives, renewable energy, fibre and asset ownership and management, Northpower has matured from humble beginnings in rural New Zealand early last century.

The Company has expanded from a Dargaville based, consumer-owned and operated Northland electricity distribution network to become a reliable and trusted multi-utility contractors, with a demonstrated commitment to safety, delivery and innovation.

In the last decade alone, Northpower's growth has been illustrated by the establishment of business units in Australia and in the Transmission sector. In recent times a number of design and build projects, in the electricity and renewable energy sectors have been completed in the Pacific Islands, this work includes projects in Tonga, Samoa and the Solomon Islands.

Northpower in partnership with the New Zealand Government own, operate and maintain the Fibre network in Whangarei which was constructed as part of the Governments Ultra-Fast Broadband initiative. Northpower was awarded the contract to construct fibre to more than 19,000 premises in June 2014.

In addition to Northpowers contracting expertise, which includes engineering, design and project management capability Northpower continues to own, operate and maintain the electrical distribution network within the Whangarei and Kaipara Districts.

The Northpower Network is made up of around 55,000 connected consumers – from Topuni in the south, to Bland Bay in the north. Commercial customers include the New Zealand Refinery, Golden Bay Cement and Fonterra's Kauri Dairy Plant, Northpower understands implicitly the needs of major corporations here and abroad.

The Company owns, operates and maintains a 5MW hydro-electric power plant and has launched New Zealand's first fast charge electric vehicle station in Whangarei.

Northpower is recognised within the New Zealand, Australian and Pacific Island's electricity sectors as a trusted and reliable service provider, with a strong ethos of safely delivering on commitments backed by an innate understanding of network ownership and management, along with the implicit need for efficiencies.

With long term contracts to some of New Zealand's five largest electricity sector companies – Transpower, Wellington Electricity and Vector included – Northpower is a significant service provider in New Zealand's outsourced service market in the electricity transmission and distribution sectors.

Outside of the distribution sector, Northpower also performs capital works and maintenance services for many commercial and industrial customers – Blue Scope, Ports of Auckland, James Hardie, etc .

Northpower's head office is in Whangarei, one of 14 offices located throughout the North Island of New Zealand, ensuring the optimal operations and longevity of critical infrastructure for our customers.

With revenue in excess of \$300 million annually, Northpower's growth path is solid.

“safe, reliable, hassle free service”

Northpower is a progressive company employing 1200 people across the group in New Zealand and Australia. Northpower is renowned for its safe, can-do attitude, our highly committed team of engineers, designers, project managers, supervisors and field staff have good attitudes and the right competencies to do the job well.

Our people are our greatest asset, we invest heavily in staff development and training and have a robust employee development programme to cater for future resource needs. Our well established employment brand attracts additional skilled resources as required, enabling us to provide tailored solutions to meet specific customer requirements.

OUR BOARD OF DIRECTORS

Northpower's Board of Directors provide leadership, expertise and direction to the Executive team based on their many years of professional and industry experience.

OUR EXECUTIVE LEADERSHIP TEAM

Northpower's Executive Leadership Team is responsible for setting the overall strategic direction for the company, ensuring business plans are implemented and performance objectives delivered.

Lloyd Richards General Manager New Zealand Contracting
NZCE (Electrical), Registered Engineering Associate, IPENZ (Tech)

Lloyd has over 35 years engineering, construction and management experience working for Northpower. Lloyd is responsible for Northpower's Contracting Division in New Zealand with hundreds of staff covering electrical and fibre communications; ensuring contracts are fulfilled to client and business requirements.

Paul McElwee Chief Financial Officer
BMS, CA, MBA

Paul McElwee has been in senior leadership roles in the commercial sector for over 15 years and joined Northpower in 2014 following many years focussed on driving business performance in corporate heavyweights such as New Zealand Dairy Foods, Fonterra and Pact Group. Paul's experience spans both the public and private sectors across New Zealand and Australia. He also currently sits on the Auckland leadership team for Institute of Chartered Accountants where he assists with driving change in the profession.

Richard Pearce General Manager, Strategic Development and Regulatory
MBA, BE Hons (Electrical and Electronic)

Richard has over 20 years of experience in the electricity and production industries. He has held senior leadership positions in engineering, consulting, asset management, and business development, and has successfully delivered major infrastructure projects throughout his career. Richard joined Northpower in 2014 and is responsible for strategic development and regulatory within the Northpower Group.

Josie Boyd General Counsel
LLB(Hons)/BA

As General Counsel, Josie is responsible for management of the provision of legal services to the Northpower Group along with providing legal compliance and regulatory support. Josie joined Northpower in 2011, and prior to that worked in New Zealand and the UK in a range of private practice and in-house corporate roles in the utilities, construction and professional services industries.



“safe, reliable, hassle free service”

RECENT AWARDS

Winner – 2015 Prime Minister's Business Scholarship.

Winner – 2015 Safeguard New Zealand Workplace Health and Safety Awards – Safety By Design Award for the Ladder Safety Device.

Winner – 2014 Connexis Excellence Awards

- Cable Joiner of the Year;
- Best Leader of a Line Mechanic Team;
- Ross Archer Memorial prize for Best Trainee;
- Distribution Line Mechanic Trainee of the Year.

Runner-up – 2014 Connexis Excellence Awards

- Cable Joiner of the Year.

Winner – 2014 Deloitte Energy Excellence Awards

- 'Lines Company of the Year'.

Winner – 2014 Safeguard NZ Workplace Health & Safety Awards – Most influential Employee, Vern Rosieur.

Winner – 2013 Deloitte Energy Excellence Awards

- 'Lines Company of the Year'.

Winner – 2013 Electrical Engineers' Association Workplace Safety Award – "The Mobile Burns Unit we don't want".

Winner – 2012 ESITO Excellence Awards

- Networks Trainee of the Year;
- Advanced Trainee of the Year;
- Top Foreman – National Line Mechanics competition.

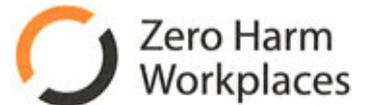
LOCATIONS



NORTHPOWER'S COMMITMENT TO ZERO HARM

Safety comes first

Northpower will not endanger customers, the public, staff or the environment. The Company is committed to ongoing investment in safety training for all staff every year and is a founding member of the Zero Harm Workplaces Pledge – a Government initiative with the Business Leaders' Health and Safety Forum.



ACCREDITATION

Quality

Northpower is accredited to ISO 9001 standard and has a well established self-auditing system in place. Compliance to industry standards and a commitment to deliverservices and products which exceed customer expectations underpin all we do.



Quality
ISO 9001

Environmental

Northpower is accredited to ISO 14001 and are passionate to ensure what we does have no negative impact on the environment.



Environment
ISO 14001